



Press Information

April 9, 2010

Leading Medical Imaging and OR equipment providers Siemens Medical Solutions USA, Inc. and Skytron enter in to a collaborative agreement for hybrid rooms.

Grand Rapids, MI. April 9, 2010. Skytron today announced a collaborative agreement with Siemens to deliver hybrid operating rooms for minimally invasive surgical procedures targeting Vascular and Cardiovascular hybrid rooms. The hybrid room solutions combine imaging systems from the Siemens Artis zee® family including the robotic-assisted Artis zeego® together with Skytron's surgery room equipment and fully fiber optic, digital OR integration system, enabling clinicians to optimize treatment for vascular and cardiovascular MIS patients in the same room.

More versatile environments are required today by clinicians to enable them to carry out complex minimally invasive interventions in treating the high risk vascular and/or cardiovascular patient. Siemens and Skytron have collaborated together to deliver advanced solutions that optimize clinical efficiencies and workflows, while improving patient outcomes. This combined approach would provide customizable hybrid solutions that reduce the length of the planning as well as the overall installation process. Clinicians benefit from a more tailored and intuitive environment that has the potential to reduce costs for the care provider and decrease the amount of time the patient spends in the hospital.

“Siemens is committed to supporting a multidisciplinary approach to clinical care where clinicians from a variety of specialties can work together within the same environment. We are pleased to work with Skytron to provide flexible hybrid room solutions for vascular and cardiovascular patients,” said Claus Grill, vice president, Cardiac, Interventional/Neuro, and X-ray Systems, Siemens Healthcare. “Our combined leadership and expertise in interventional X-ray imaging and O.R. equipment and design streamlines workflow in the complex surgical environment while helping hospitals improve patient outcomes and treat a wider patient population.”

“The hybrid room solution from Skytron and Siemens combines excellent medical equipment and information solutions,” commented David M. Mehney, President & CEO of Skytron. “We deliver turn-key solutions and flexible room designs that maximize clinical space and workflow, increasing full utilization of the operating room.”

Siemens will provide interventional X-ray equipment and integrated imaging tables, while Skytron will deliver advanced operating room equipment inclusive of LED surgical lighting, digital OR integration, and boom technologies specifically designed to support hybrid surgical suites. As a result, care providers will be able to carry out a wide range of image-guided minimally invasive procedures including vascular and cardiovascular surgery while also maintaining the ability to perform open surgeries in the same environment.

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About Skytron

Skytron provides innovative medical equipment solutions that enhance clinical workflows and efficiencies, reduce costs, increase visibility, flexibility and optimize patient safety and outcomes - including RTLS-RFID Asset Management, hybrid ORs, LED Surgical Lighting, Surgical Tables, Space Management Skybooms, Digital OR Communications, HD Flat Panel Displays and Cameras, Warming Cabinets, Stainless, SolidCare Dupont Corian Cabinetry, Nurse Documentation Centers and CSSD Products. Since 1972, Skytron has remained true to their commitment of “customer service first, everything else will follow”. For more information on Skytron’s quality products, visit www.skytron.us.

About Siemens

The Siemens Healthcare Sector is one of the world's largest suppliers to the healthcare industry and a trendsetter in medical imaging, laboratory diagnostics, medical information technology and hearing aids. Siemens offers its customers products and solutions for the entire range of patient care from a single source – from prevention and early detection to diagnosis, and on to treatment and aftercare. By optimizing clinical workflows for the most common diseases, Siemens also makes healthcare faster, better and more cost-effective. Siemens Healthcare employs some 48,000 employees worldwide and operates around the world. In fiscal year 2009 (to September 30), the Sector posted revenue of 11.9 billion euros and profit of around 1.5 billion euros. For further information please visit: www.siemens.com/healthcare.